SCOTT GRIGG

Owner Grigg's Group Powered by the Altman Brothers

If Scott Grigg looks familiar, it may be because he has been operating luxury brokerage Grigg's Group in Phoenix since 2009, or it may be from his many appearances on Bravo's "Million Dollar Listing Los Angeles" featuring the Altman Brothers brokerage. Longtime collaborators on Phoenix-area properties, the two real estate giants joined in 2023 to create Grigg's Group Powered by the Altman Brothers, which they describe as Arizona's only global brokerage of its kind.

The merger was a natural progression of their professional relationship. "Prior to joining the Altman Brothers, we had been doing deals with them for over a decade," Grigg explains. "That work steadily increased to as much as 20 times per year given the draw to the luxury lifestyle that has developed within the Scottsdale and Paradise Valley markets."

At the helm of the Altman Brothers' Arizona headquarters, Grigg's goals for 2024 are to expand his team to more than 25 Realtors and achieve \$450 million in sales from the group's location in the Camelback Corridor. "We see a lot of opportunity for growth in the Paradise Valley and surrounding market, with the average sales price rising and unique developments such as hotel residences becoming much more sought after," Grigg shares.

Grigg has a reputation of providing exceptional service to a variety of clientele, which includes builder services representing sales for new home developments in the valley, developers, professional athletes, entertainers, CEOs and business owners. The Arizona native is a graduate of ASU and a member of the Paradise Valley Luxury Home Association. Specializing in Paradise Valley, Scottsdale, Arcadia and the Biltmore area of Phoenix, he has personally sold more than \$2 billion in real estate and consistently ranks among the top 1 percent of luxury Realtors.