

LUXURY WITHOUT COMPROMISE

Robb Report



THE
STYLE
ISSUE

Light Wave

*Relaxed elegance has arrived.
It's time to get dressed again.*

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A lower-level Car Bar, with a view of the wet bar, glass-enclosed wine cellar and lounge area



SEAT AT THE BAR

SCOTTSDALE, ARIZ.

■ With its welcoming climate and vibrant auction scene, Arizona has become a haven for seasoned car collectors. But the region has presented a paradox for new residents: Many empty nesters relocating from sprawling, multi-acre properties want to avoid the headache of maintaining large yards, but they are loath to skimp on luxuries.

Developer Cullum Homes, a builder of custom residences, has addressed the demand for “lock-and-leave” homes while assuaging enthusiasts who don’t want to trim their collections. “We were seeing these guys that said, ‘We’ve got six or seven cars, and we’re not willing to give those up,’” says real-estate broker Scott Grigg of the Grigg’s Group, which represents Cullum. The solution is the so-called Car Bar, which uses an elevator to transport vehicles from a three-car ground-level garage to a lower level of the home. Displaying cars behind fire-rated glass partitions offers automotive eye candy alongside amenities such as a bar, home theater or pool table.

Grigg says the conditions in the Scottsdale area are ripe for demand to grow: In addition to plenty of gated communities, “we got a McLaren dealership here. We have a great Ferrari dealership.” What else would you need?